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र्द्र Fino Payments Bank फिनो पेमेंट्स बैंक

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# NEXUS FIN-TECH

### **Inviting Agents**

IND-KL ACE NEXUS SERVICES OPC PRIVATE LIMITED







# Payment Bank Center Business scope

A Nexus Fin-Tech Center is a complete banking and payment solution center that would act locally to benefit the rural and underbanked population. The initiative aims to promote financial inclusion by encouraging digital transactions. Further, this project would open up self-employment opportunities to help Indians earn a stable monthly income. The improved access to digital transactions will increase the volume of digital transactions and that will eventually make the nation equipped in the digital financial sector.

#### **Income model**

Both passive and active income generation model business opportunity

## About The Project



# **Second Second Second Second Payments Bank** फिनो पेमेंट्स बैंक

# Why to become an agent ?

#### **Additional Revenue Streams**

Operating Payment Bank Center can provide agents with additional revenue streams through commissions or fees earned on transactions conducted through the kiosks.And passive income generation from ATM counter. This can supplement existing business income and diversify revenue sources.

#### **Customer Engagement**

Starting Payment Bank Center can attract foot traffic to the agent's location, increasing visibility and potentially attracting new customers. Offering banking services alongside existing products or services can enhance customer engagement and loyalty.

#### **Flexibility and Scalability**

Operating Payment Bank Center offers agents flexibility in terms of location, operating hours, and service offerings. As the business grows, agents can scale their center operations to meet evolving customer demands and market trends

#### **Value-Added Service**

Providing banking services through Payment Bank Center adds value to the agent's business, enhancing the overall customer experience. Customers appreciate the convenience of accessing banking services alongside other offerings, fostering goodwill and repeat business.

#### **Cost-Effective Expansion**

For agents looking to expand their service offerings or reach new markets, banking Payment Bank Center present a cost-effective solution. Instead of opening additional brick-and-mortar locations, agents can leverage Payment Bank Center to broaden their service footprint without significant overhead costs.

### **Competitive Advantage**

Offering banking services through Payment Bank Center can differentiate agents from competitors and position them as one-stop destinations for various customer needs. This competitive advantage can help attract and retain customers in a crowded marketplace.

### **Partnership Opportunities**

Collaborating with Esaf bank and Nexus to deploy Payment Bank Center can create partnership opportunities for agents. These partnerships may lead to additional support, resources, or marketing assistance from team Nexus and Esaf, enhancing the agent's business prospects

# About The benefits

### **Technology Adoption**

Operating Payment Bank Center allows agents to leverage cutting-edge technology and provide modern, convenient services to customers. This demonstrates a commitment to innovation and positions the agent as a forward-thinking business in the eyes of consumers.

#### **Community Impact**

By providing access to banking services in underserved or rural areas, agents can have a positive impact on their communities. Payment Bank Center contribute to financial inclusion efforts, empowering individuals and businesses with essential financial services





# Gold Plan

## Without ATM

30 to 50 sqft furnished space with electrical connections.

**Package Inclusions** 

1-Intel i3 Laptop 1 Nos 2-Android Mini ATM with scanner 3-Currency counting machine



## **Total cost : 110000** Including GST

# **About The Packages**





# **Offered Services Gold Plan**



- 1. Current account handling
- 2. Savings account handling
- 3. Cash deposit
- 4. Cash withdrawal
- 5. Loan Processing
- 6. Loan collection



1. Cash withdrawal Micro ATM

- 2. AEPS Cash withdrawal
- 3. UPI Cash withdrawal
- 4. Money Transfer (DMT)
- 5. AEPS Cash deposit
- 6. BBPS Utility Bills
- 7. Recharges (Mobile & DTH)
- 8. Insurance
- 9. POS machine sales
- 10. QR payment
- **11.Corporate Fund Transfer**



## **Service 03**

- 1. Railway Ticketing
- 2. Bus& Flight Ticketing
- 3. Fastag services
- 4. Pan Card Services
- 5. Digital signature
- 6. Atal Pension

## **About The Services**













# Silver Plan

Start with your existing shop or business

**Package Inclusions** 

1-Android Mini ATM with scanner 2-L1 Biometric Device



## **Total cost : 59500** Including GST

# **About The Packages**





# **Offered Services** Silver Plan



- 1. Current account handling
- 2. Savings account handling
- 3. Cash deposit
- 4. Cash withdrawal
- 5. Loan Processing
- 6. Loan collection



1. Cash withdrawal Micro ATM

- 2. AEPS Cash withdrawal
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- 9. POS machine sales
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- **11.Corporate Fund Transfer**



## **Service 03**

- 1. Railway Ticketing
- 2. Bus& Flight Ticketing
- 3. Fastag services
- 4. Pan Card Services
- 5. Digital signature
- 6. Atal Pension

## **About The Services**













**Mini ATM** 

## **Bronze** Plan

Start with your existing shop or business

**Package Inclusions** 

1-Android Mini ATM with scanner



**Total cost : 29500** Including GST





# Offered Services Bronze Plan



- 1. Current account handling
- 2. Savings account handling
- 3. Cash deposit
- 4. Cash withdrawal
- 5. Loan Processing
- 6. Loan collection



Service 02

- 1. Cash withdrawal Micro ATM
- 2. AEPS Cash withdrawal
- 3. UPI Cash withdrawal
- 4. Money Transfer (DMT)
- 5. AEPS Cash deposit
- 6. BBPS Utility Bills
- 7. Recharges (Mobile & DTH)
- 8. Insurance
- 9. POS machine sales
- 10. QR payment
- 11.Corporate Fund Transfer

## About The Services









# **Contact Us**

We appreciate the opportunity given to us to introduce you to our state-of-the-art products and services. Please feel free to connect with us in case of any doubts or clarifications regarding this service.



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